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# End of Season *Sale* GLADIOLUS

Sec. 562 P. L. & R  
U. S. POSTAGE  
**PAID**  
BURLINGTON, VT  
PERMIT No. 57

*Miss Newman*

H. P. Gould  
Senior Pomologist  
U. S. Dept. of Agriculture  
Washington, D.C.

FROM  
*Champlain View Gardens*  
ELMER GOVE  
*Burlington Vermont*

Postmaster:—If not delivered please return.

**Return Postage Guaranteed.**

# End of Season Sale!!

## HALF PRICE SALE

Anything listed in my catalog at 10 cents each or over I am offering at half price with the exceptions below noted. This will give you a chance to get most of the newer varieties at a price that you can afford to pay. Of course with these prices don't expect too many extras but putting in extras is a habit of mine so I may slip in something free just the same.

The cheaper varieties listed under 10 cents each you can have at half price also if you want to pay the carrying charges on them. But do not order any separate items of less than 10 cents. If half of the listed price is less than 10 cents order enough more to make up at least 10 cents as there is no profit in handling items of under that price. In ordering some of both classes better let us send the whole order C.O.D. for the postage or express and I will put in extras to offset carrying charges on the prepaid items.

**EXCEPTIONS** In the above offers we do not include any of this year's introductions as listed in the catalog nor GOLDEN GODDESS nor INCENSE patented varieties which we cannot cut the price on.

## Late Planted Bulbs

produce the best flowers as they bloom after the heat of the summer is gone. Plant late and you will get better blooms and if you are growing for market you will find there is a better demand for flowers late in the season and prices are better. Here in Vermont where we get killing frosts in late September we plant until July 1 and usually get fine blooms. In warmer climates no doubt you can plant later. If you are in the south and want us to hold the bulbs for September planting we can do so if you pay the cold storage charges which are not high.

I INTENDED to send out an end of season sale card before but have been so busy getting out orders at the regular catalog prices that even by working long hours and holidays we have had difficulty in keeping up with our shipments. Now however we are pretty well caught up and can ship at once.

WILL MATCH ANY OTHER RELIABLE GROWERS' PRICES IF I HAVE THE STOCK.

## SUBSTITUTES

Though we have a good stock of most varieties on hand yet we are rather short of certain varieties and large sizes in certain others so in ordering you better name a few substitutes that we can use if necessary. It is too late to correspond about such things now so name varieties that we can substitute.

## Use Air Mail Where Possible

Letters come through by air mail from all parts of the country very quickly. We will ship P. D. Q.

## SPECIALS OFFERS

\$5.00 VALUE FOR \$2.00

At least 30 bulbs of my own selection worth \$5.00 for \$2.00 cash.

\$15.00 VALUE FOR \$5.00

15 bulbs of the finest varieties of my selection worth \$15.00 for \$5.00 cash.

These offers as listed on my last card have been very popular. Still have the stock to fill further orders.

## Mixed Collections

100 large bulbs in 45 kinds for \$3.00. 50 of the same for \$1.75.

100 medium bulbs in 45 kinds for \$2.00. 50 of the same for \$1.25.

100 small bulbs for \$1.00.

You can't equal these collections anywhere. Don't wait till next year to try these collections as they positively will give you many times their cost in pleasure.

## Maple Syrup

I have just bought 50 gallons of very good quality syrup that I can sell for \$2.50 per gallon. Half-gallon for \$1.50 f.o.b. here. Better try some of the real Vermont article.

(100 OF A SIZE AND VARIETY AT 1000 RATE)  
PER 1000

	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6
AVE MARIA.....	11.00	8.00	6.00	4.00	2.50	2.00
BILL SOWDEN.....	12.00	8.00	6.00	4.00	3.00	2.00
BLEEDING HEART.....	15.00	12.00	9.00	6.00	4.00	2.00
DEBONAIR.....	8.00	7.00	5.00	4.00	3.00	2.00
DUNA.....	8.00	7.00	5.00	4.00	3.00	2.00
EDITH ROBSON.....	12.00	10.00	8.00	6.00	4.00	2.00
EXCELLENCE.....	10.00	8.00	6.00	4.00	3.00	2.00
GOLDEN CUP.....	10.00	8.00	6.00	4.00	3.00	2.00
MARGARET FULTON.....	10.00	8.00	6.00	4.00	3.00	2.00
PICARDY.....	10.00	8.00	5.00	3.00	2.00	1.00

# CHAMPLAIN VIEW GARDENS

ELMER GOVE

BURLINGTON, VERMONT